

Site Simulation

Computerized Productivity and
Cost Calculations





VOLVO CONSTRUCTION EQUIPMENT SITE SIMULATION

An Earthmoving Business Approach



What is Site Simulation?

- A computer simulation of a customer's earth moving operations
- A total solution for Volvo or existing equipment calculations for your site



Simulation scenarios

- **Load and Haul**
- **Load and Carry**
- **Forestry Timber Handling**
- **Trenching**

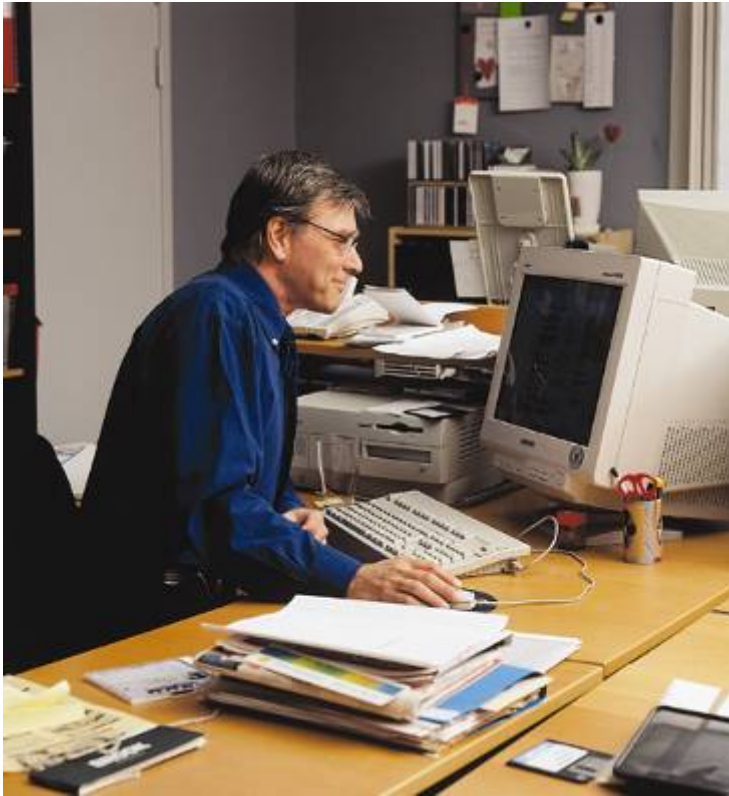


Why use Volvo Site Simulation?

- Real time solutions and best practices for the job site
- Focus on lowest cost and optimized production
- Consistent analysis of cases – site to site and changing conditions
- Gives you the ability to determine your equipment needs and your estimated operating costs
 - Productivity and/or time to remove a required target
 - Fleet suggestions with size & number of units
 - Cycle times & cycles per hour
 - Estimated cost per unit (cost/ton, cost/cubic meter)
 - Identifying bottle necks for loading & hauling units
 - Fuel consumption estimation



Customer Value



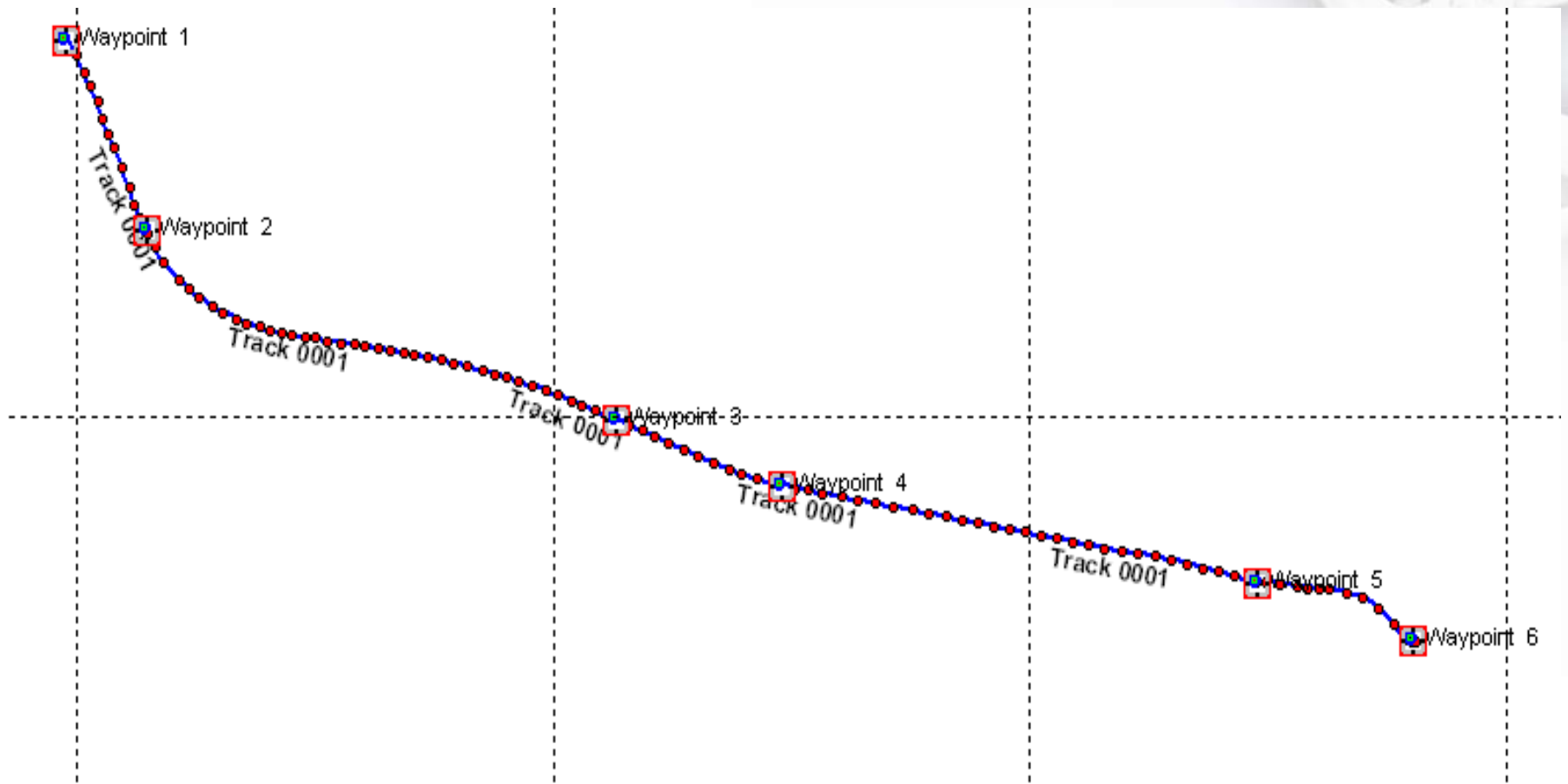
- Enhanced overview of your operations
- Shortened time needed for in-depth analysis
- Maximized production of a fleet of equipment
- Reduced cost by analyzing different scenarios

Lowest \$/ton = TCO

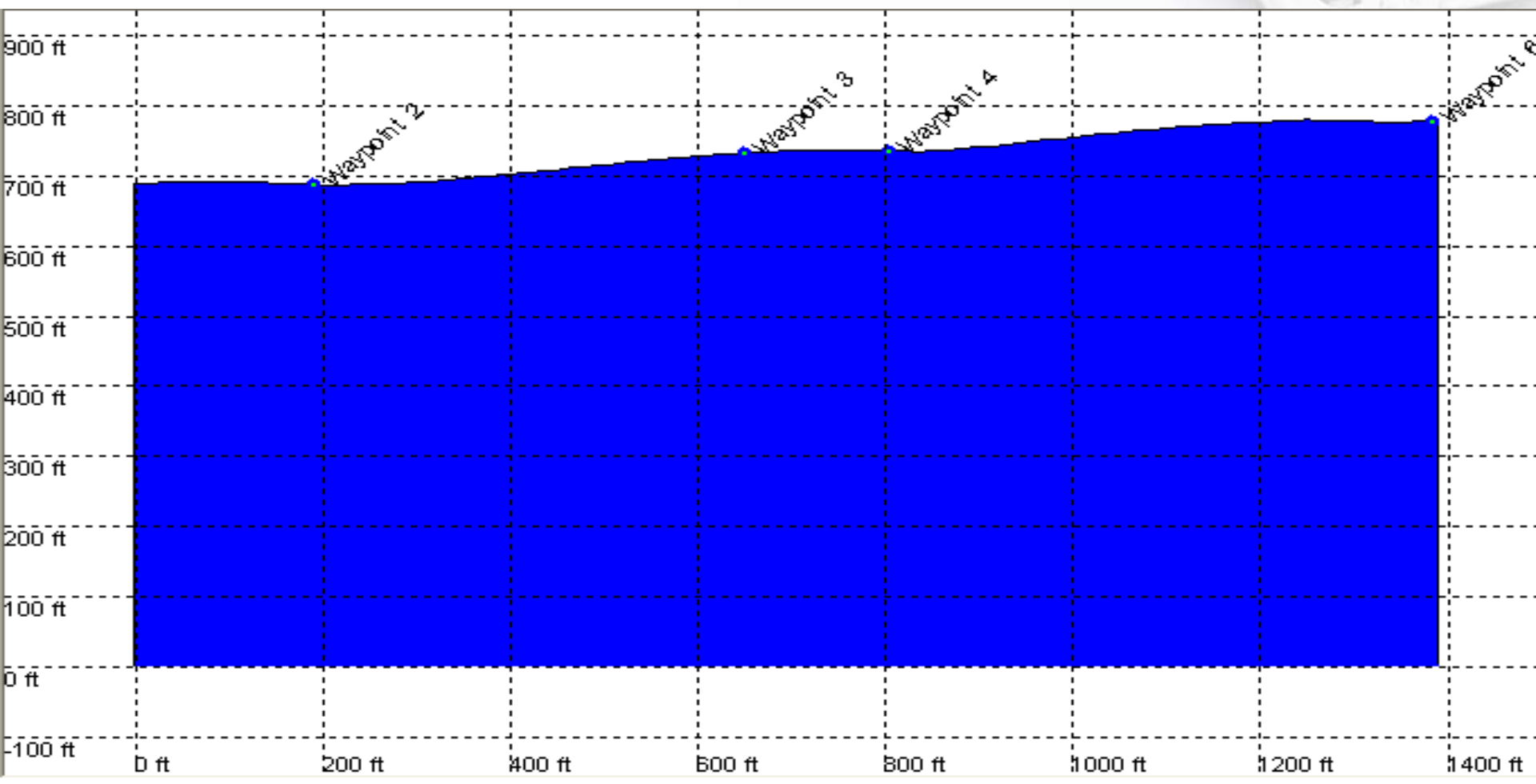
Aerial Photo of Kennesaw Quarry GA



GPS reading of Haul Route

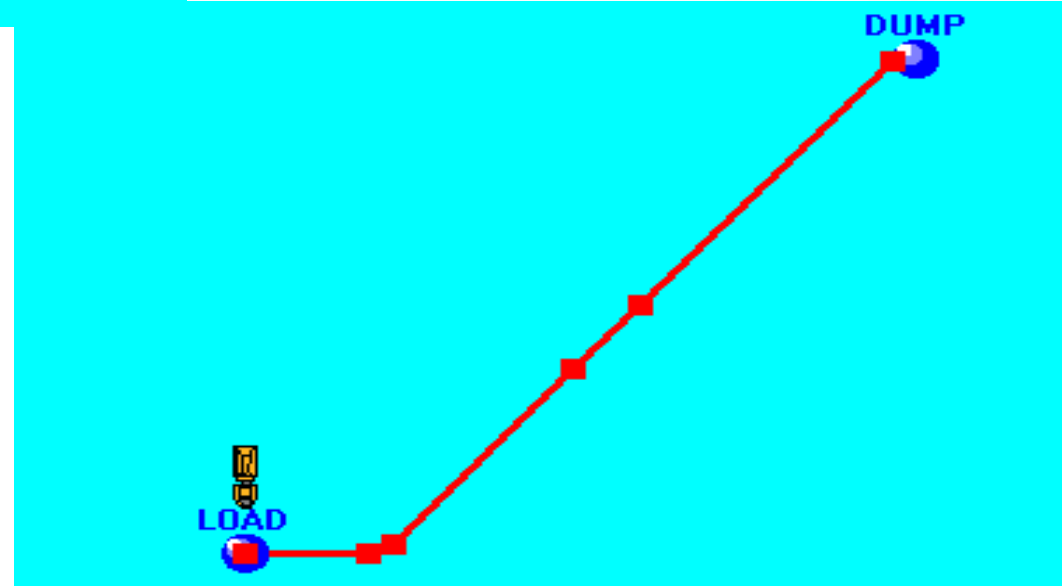
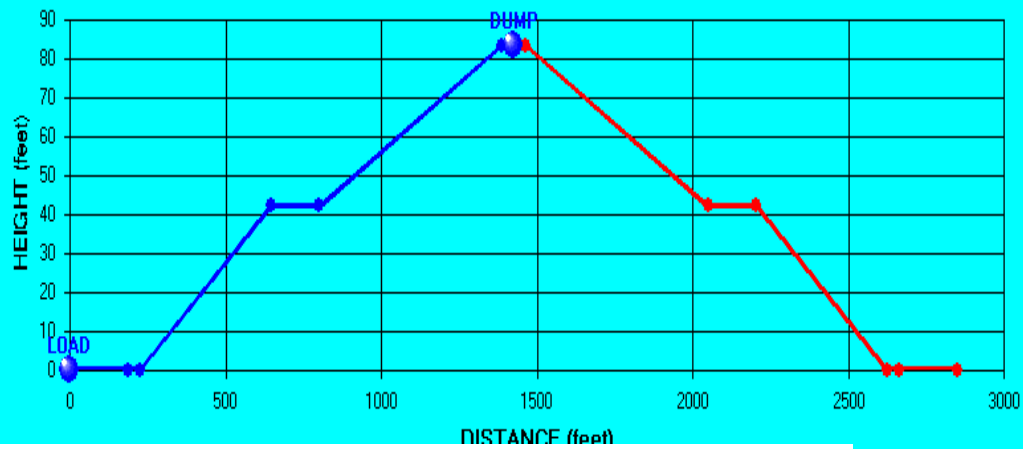


Altitude readings from actual haul route



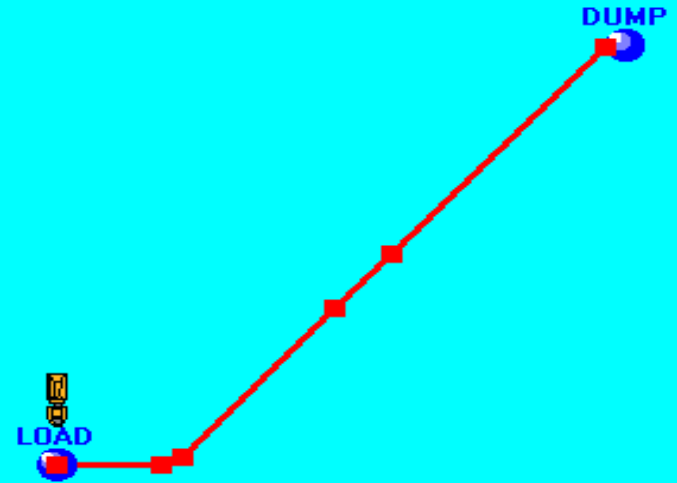
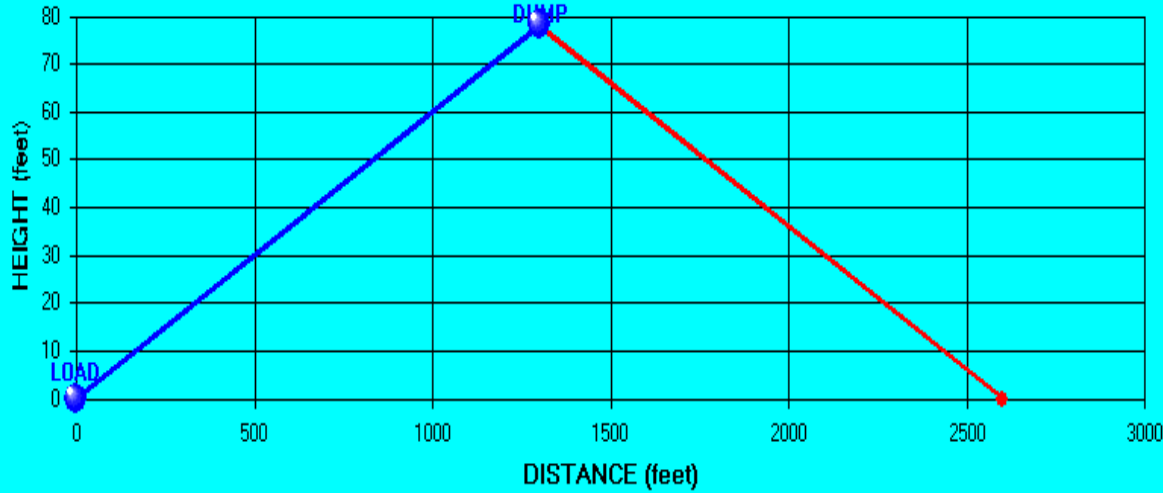
Haul route in Site Simulation

HAUL PROFILE (Sectional View)



Improved haul route at 6% grade

HAUL PROFILE (Sectional View)



Data produced with 6% grade route

Actual Haul			6% haul route		
Hauling analysis			Hauling analysis		
Unit	A40E		Unit	A40E	
Availability	100		Availability	100	
Cap	31.39		Cap	31.39	
Payload	41.87		Payload	41.87	
Cycle time	7.16		Cycle time	5.49	
Trips/hr	8.38		Trips/hr	10.93	
Prod/hr	351		Prod/hr	458	
Avr Fuel/hr	6.45		Avr Fuel/hr	7.4	
Production/hr	351.16	tons	Production/hr	458.41	tons
Production/shift	3,336	tons	Production/shift	4355	tons
Production/year	2,592,056	tons	Production/year	2,255,848	tons

Advantages with the new improved haul route

- 2 minute faster cycle times
- The truck utilization goes up so much that you can actually remove a unit from the fleet. This is why the tons per year are less slightly there is one less truck.
- If you loose the haul unit it saves these items, cost upfront of the truck,1 operator, fuel, repair and maintenance. If this is multiplied over 6 years of service it can be a substantial savings.
- 100 tons more per hour to feed the crusher to meet the requirement of 450 tons per hour.
- The only trade off is your fuel cost of 1 gallon per hour. But you are running one less truck



Let's talk Load & Carry

Needing to produce 600 tons per hour

Carry Distance		650 feet	550 feet	450 feet	350 feet	250 feet
Material Density	lb/cu.yd	2,700.00	2,700.00	2,700.00	2,700.00	2,700.00
Effective Working Time	hh:mm	8:00	8:00	8:00	8:00	8:00
Loading Unit		VOLVO L350F	VOLVO L350F	VOLVO L350F	VOLVO L350F	VOLVO L350F
Average Production per Year	US.ton/Year	1,649,646	1,821,919	2,025,515	2,276,094	2,578,877
Owning / Rental Cost	\$/US.ton	0.05	0.05	0.04	0.04	0.03
Operating Cost	\$/US.ton	0.3	0.27	0.24	0.21	0.18
Total Cost	\$/US.ton	0.36	0.32	0.28	0.25	0.22
Avg. Production per Operating						
Hour	US.ton	440.35	486.33	540.68	607.57	688.39
Fuel usage per cycle:	US.gals	0.4	0.36	0.32	0.28	0.23
Production per US.gal:	US.tons	29.4	32.21	36.04	41.78	50.18

Customer Makes decision on Data from L&C Site Sim

- When the process of Carrying reaches 650 feet the factors of profit and loss coupled with wear and tear on the loader force a new process to be considered.
- It is at that point (650 ft) all factors push them into installing the next section of transfer belts to reduce the haul route for the loader.
- Essentially the cost of operating at 650 feet doubles, plus the production level can not be met.



Thanks for your time

Questions?

